

C&S WHOLESALE GROCERS, INC. INBOUND SHIPPING AND RECEIVING REQUIREMENTS

C&S Wholesale Grocers, Inc. ("C&S") and its vendors share responsibility for providing superior service and satisfaction to C&S's customers. With this goal in mind, C&S has developed these requirements to assure maximum supply chain efficiency. Therefore, compliance with these Shipping and Receiving Requirements ("Requirements"), and any relevant portions of C&S's purchase orders (individually and collectively, "PO"), is mandatory. As your company's failure to comply with these Requirements could negatively impact transit times, employee and customer safety, warehouse throughput, service levels and distribution costs, such conduct could lead to shipment refusal or chargebacks being issued to your company for non-compliance. We are hopeful that neither of these actions will be necessary, and look forward to working with you in the future.

I. <u>SCHEDULING</u>

Your company or its selected carrier/broker is required to schedule delivery appointments for all Freight Prepaid shipments. To facilitate scheduling of these delivery appointments, your company must use C&S's web-based scheduling system found at www.RetalixTraffic.com for shipments to all locations. "Instructions for Carriers/Vendors using RetalixTraffic.com to Make Appointments or Appointment Requests" may be found at Exhibit A. If your company or the carriers or brokers who schedule appointments for your company choose to make appointments via telephone, facsimile or e-mail, and not via the web-based method, a chargeback may result to cover associated costs and administrative fees.

Changes to delivery appointments should be made through the web-based scheduling system. Appointment times may be changed online up to 24 hours before the appointment. All other time changes may be requested online. Additional PO's can also be added to existing appointments online.

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(603)-354-4747



C&S may, from time to time, elect to destine (or re-destine) freight to outside storage locations. When this happens, it is your company's responsibility to ensure that all PO's are appointed prior to shipment.

<u>Facility</u> <u>Telephone Number</u>

Aberdeen, Baldwin (Dry), Bethlehem, Brattleboro (Frozen & Dry), Cheektowaga, Dubois (Dry), Edison, Fresno (Dry), Hammond (Dry & Frozen), Hatfield (Dry), Indy GDC, Indy Frozen, Jacksonville (GM-HBC), Lancaster (Dry), Landover, Mauldin (Dry, GM-HBC, Frozen), Miami (Dry), Newburgh, Orlando (Dry & Frozen), Sacramento (GM-HBC), Stockton (Dry), Suffield (Dry), Upper Marlboro (Dry), Westfield, Windsor Locks, York (Frozen & Dry)

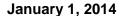
Baldwin (Frozen & Refrigerated), Chester I, Chester II, CSI, (413)-247-3432 Dubois (Frozen & Refrigerated), Fresno (Frozen & After 5pm EST, please Refrigerated), Hatfield (Refrigerated), Hammond contact Kim Bellido for any (Refrigerated), Lancaster (Refrigerated), Mauldin Stockton Produce issues (Refrigerated), Miami (Frozen & Refrigerated), Montgomery Refrigerated), (209)-234-4665 Northeast. (Frozen & Orlando (Refrigerated), Stockton (Frozen & Refrigerated), Upper Marlboro (Refrigerated), Yorktown PDC

Hawaii – Hanua and Kapoloe (808)-682-3385

II. SHIPPING INSTRUCTIONS

All POs are to be shipped complete, accurately, and on-time. No backorders or substitutions are permitted unless prior written authorization has been provided by C&S. Shipments should be tendered to carriers with sufficient time to assure on-time delivery. C&S does not accept freight before its scheduled appointment date, and any detention, freight claims, storage or other charges resulting from or related to early shipment will be the responsibility of your company. Free astray shipments will only be accepted within forty-eight

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(48) hours of the original delivery, and must show the PO number on the free astray bill of lading.

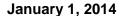
Do not ship to any C&S warehouse facility via carriers who will not adhere to C&S inbound procedures, as are set forth herein and as otherwise provided. Orders shipped via carriers who do not adhere to C&S's procedures may be refused at C&S's dock and/or your company will be responsible for all carrier charges and/or additional costs to C&S, lost sales and administrative fees. Do not ship via FedEx Freight or FedEx National as certain of their administrative procedures may cause non-compliance with certain of these instructions. Note: Federal Express small package and courier services may continue to be used.

Please note that UPS Ground, FedEx Ground or any other parcel shipment carriers and courier services are accepted only for shipments to General Merchandise and Health and Beauty Care facilities and only for shipments of fifteen (15) master cases or less. Parcel shipments <u>must</u> have the PO(s) clearly printed on each carton's shipping label, and multiple PO's cannot be shipped in a single master carton. Each individual shipping label must be numbered based on the quantity shipped, e.g., carton 3 of 5. In addition, master cases cannot be banded together.

Prepaid shipments must be shipped on a Freight Prepaid/F.O.B. Destination basis and will not be accepted on a freight collect basis. Any freight charges resulting from goods shipped under incorrect freight terms are your company's sole responsibility and may result in a chargeback to your company for full freight cost and administrative fees should C&S have to make payment to the carrier.

All accessorial charges and surcharges on shipments not shipped according to PO terms or shipped on a Prepaid basis, and loss or damage claims relating to such shipments, shall be the sole responsibility of your company and (a) may result in a chargeback to your company for any accessorial charges or surcharges, should C&S have to make payment to the carrier, and/or (b) the cost of any short or damaged goods, and (c) administrative fees. Your company will also be responsible to file all freight claims with the carrier.

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Product samples of any kind being sent to C&S must be shipped freight prepaid and must include the name of the person who is meant to receive the product. Samples shipped freight collect will be refused by C&S and/or will result in a chargeback to your company to cover associated costs and administrative fees.

All deliveries to C&S locations are subject to our standards for inbound deliveries. Failure to meet these standards may result in a chargeback to your company to cover associated costs and administrative fees. These standards include, in addition to those found elsewhere in these Requirements, the following:

A delivery appointment is required for all PO's on a shipment. This includes all LTL shipments. Shipments arriving without an appointment may be refused, and any costs will be borne solely by your company, either directly from the carrier and/or via chargeback from C&S. Any shipment arriving after its scheduled appointment time is deemed a late delivery.

Shipments arriving thirty (30) minutes or more past their scheduled appointment time may result in shipment refusal or carrier delay, and any costs will be borne solely by your company, either directly from the carrier and/or via chargeback from C&S. A carrier not arriving for an appointment during the shift in which the appointment was scheduled shall be considered a "No Show." All No Shows must be rescheduled for a new delivery appointment. For purposes of these Requirements, "arrival" is defined as the time a carrier presents the appropriate paperwork to and checks in with warehouse facility security personnel or the receiving office, as applicable, regardless of the actual time of arrival.

Trailers may be rejected for food safety purposes, including, without limitation, for evidence of commingling, cross contamination of products, pests, leaks, odors, vermin, birds, insects, debris or other sources of contamination in the trailer or products; and/or poor condition of any trailer.

The following instructions are being provided to ensure all inbound shipments to C&S are appropriately segregated to prevent commingling and/or cross contamination:

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Always:

- palletize food products over nonfood products
- o palletize ready-to-eat food products over raw food products
- palletize dry produce over wet/iced produce
- o palletize frozen foods ONLY with frozen foods

Never:

- ship caustic chemicals over food products or human care products.
- ship seafood over other food products without barrier protection/shrouding.
- ship inorganic commodities on top of organic commodities.
- o commingle food products with any of the items listed below:
 - -- Pesticides
 - -- Poisons
 - -- Fertilizers
 - Batteries
 - -- Tires
 - -- Motor oils/motor fluids
 - -- Any substance that would generate an odor to contaminate food products

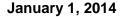
Proper trailer and product temperature must be maintained for all products shipped to C&S. Shipper requirements to assure product quality and integrity, including, without limitation, temperature requirements, must be maintained during loading and throughout transit. Product showing signs of thawing and re-freezing will be rejected.

III. <u>Unloading Requirements</u>

Shipments to all facilities, except for drop trailers agreed to in advance by C&S, are to be delivered on a carrier unload basis. Any company requesting a hired lumper should designate when scheduling online at www.retalixtraffic.com.

On dry shipments to York, PA, where driver chooses to use the unloading service and does not make payment in full, your company will be responsible for all unloading charges not paid by your carrier at the time of delivery. Irrespective of the foregoing, your Company is

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responsible for compensating or reimbursing your delivering carriers for any unloading services they provide or pay for.

Carriers will be allowed two (2) hours to unload, sort, segregate and break down product into Company warehouse pallet configurations in all product categories, with the exception for General Merchandise and Health and Beauty Care facilities which allow four (4) hours. Failure to meet these timeframes may cause chargebacks for lost dock time and productivity, lost sales and administrative fees.

A carrier, directly or through its driver, may request to use Company powered industrial equipment to assist in unloading freight. C&S may supply such equipment at its sole discretion. All equipment supplied by C&S to a carrier shall be on an "As Is" basis, at carriers' sole risk, and without any warranty of fitness for a particular purpose, and C&S does not guarantee availability of any type, kind or quantity of equipment or the condition of such equipment. Carrier's personnel, including its agents and contractors, must show proof of current powered industrial truck certification pursuant to the OSHA standard found at 29 C.F.R.§1910.178(I) prior to any equipment being provided by C&S. Drivers unable to produce the certification documentation will be prohibited from using powered industrial equipment. Your company must notify its brokers and carriers of these provisions at the time it tenders a shipment.

While on Company premises, drivers must comply with all applicable Company and OSHA safety standards. Drivers are required to wear steel-toed shoes (where applicable) while unloading at all locations, and are responsible for following the C&S trailer pull procedure. Additionally, carriers will be responsible for any damage to C&S property; this includes (but is not limited to) fuel spills, damage due to collision, etc. Please see Exhibit D – C&S trailer pull procedure.

Where a carrier fails or refuses to meet all of the applicable requirements for unloading freight at Company premises, the carrier shall, at the sole discretion of its driver, have the choice to: (a) have the load refused; (b) request a manual pallet jack to unload the freight; or

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(c) hire unloading assistance at the facility, if available. Payment for unloading assistance must be made in a timely manner.

A listing of all C&S receiving location addresses and direct contact telephone numbers is provided for your convenience as Exhibit B. Please note, these telephone numbers are not to be utilized for appointment scheduling purposes, and do not replace the instructions for that purpose set forth in Section 1 herein.

IV. ADVANCE SHIP NOTICES AND BAR CODING

Advance Ship Notice ("ASN")

An Advance Ship Notice ("ASN") is an electronic transaction used to confirm the configuration of a shipment of goods, as well as additional information relating to the shipment at the pallet level, and will include such information as lot numbers, pack dates, expiration dates, and the net weight of catch weight items. Complete and accurate ASN's will ensure quick and efficient receipt of your products. C&S is currently implementing the use of receiving ASN's for shipments in an EDI 856 configuration. Currently, all shipments to York, PA must be preceded by your company providing an ASN in the format set forth herein.

ASN's must be received prior to shipment arrival at C&S, be transmitted as the load is sealed at your dock and accurately provide all information set forth in Exhibit C.

Bar-coded License Plate Number ("LPN")

C&S recommends the use of a bar-coded License Plate Number ("LPN") on each pallet of product. Your company should apply an approved C&S format LPN at the time of shipment. This LPN will be used to identify the product on the pallet throughout the supply chain.

V. SHIPPING PLATFORM REQUIREMENTS

The delivery platform must be specified on appointments made via www.retalixtraffic.com; the options are pallet, slip, or floor.

All products must be shrink-wrapped and shipped on 4-way, 40" x 48" Grade A, GMA hardwood, CHEP, PECO or IGPS pallets, see Section VI herein. C&S will not accept floor

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loads. Slip-sheet loads are acceptable if agreed to by C&S prior to shipment receipt. Such loads may be refused by C&S and/or chargebacks will be issued to your company for additional costs and administrative fees.

Any pallet with broken top or bottom boards, broken stringers, with more than one (1) repaired stringer or which is unable to bear the weight of the product will be considered substandard. Shipments received on substandard pallets may result in product refusals by C&S and/or chargebacks to your company for additional costs and expenses.

C&S does not participate in any vendor or carrier pallet exchange programs, and will not be responsible for any costs and charges associated with your company's or your carriers' use of white wood pallets, or any pallets other than those specified herein.

Display and shipper pallets that are palletized on non-standard pallets should be placed on a 4-way, 40" x 48" Grade A, GMA hardwood, CHEP, PECO or IGPS pallets.

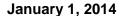
VI. PALLETIZATION REQUIREMENTS

Whenever possible, C&S will purchase product in full pallet or full tier quantities. Where reasonably possible, each item shipped to C&S should be shipped on its own pallet to avoid additional handling costs. If multiple items are shipped on the same pallet, the product must be separated by a standard slip-sheet visible on two (2) sides of the pallet.

All products must be shrink-wrapped and there should be no overhang on any side of the pallet. When loading freight on white wood pallets, do not place the pallets sideways as C&S may not have the ability to unload these pallets. Pinwheeled pallets (alternating straight – sideways pallets throughout the load) are acceptable. See Exhibit E for a diagram of a pinwheeled load. Only CHEP, PECO and IGPS that are true 4-way block pallets may be loaded sideways. Please note that many pallets assumed to be 4-way block pallets have had repairs that actually convert them to 2-way pallets which cannot be loaded sideways. See Exhibit E for a diagram of acceptable pallet configurations.

All products must be palletized to C&S block and tier specifications. It is your company's responsibility to know and ship in compliance with such specifications. Vendors

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whose shipments negatively impact C&S's dock productivity may receive a chargeback for additional costs and administrative fees. When shipping multiple PO's on a single vehicle, each PO must be tendered to the carrier in a sorted and segregated manner.

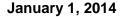
Two or more PO's cannot be mixed on one pallet, and the product must be shipped in such a way that the PO's are each clearly and individually identifiable. Product should not be mixed throughout the trailer, but should be loaded together by PO and then by UPC within each PO in order to simplify the receiving process.

All packaging must be able to withstand the normal rigors of transportation, both inbound and for subsequent distribution, and warehouse storage. All cases must have tops or have shrink wrap securely covering the product which is capable of supporting the weight of the product and any product stacked on it. Poorly packaged merchandise (i.e. carton flaps unglued, tape not holding, packaging crushing from other cases stacked on it) can cause damage, additional handling, potential safety issues, and additional costs.

Shifted or damaged freight is generally caused by poor shrink wrapping, improper loading, poor packaging or lack of protective dunnage, and causes increased truck turnaround time and poor dock utilization. All loads should be secured and stabilized in such a way as to eliminate product damage during transit. Stretch wrap should cover all cases and extend over the top of the pallet securing all cases to the pallet. Damages and other costs resulting from poorly packaged merchandise, unitization, loading or dunnage are the responsibility of your company, and may lead to product refusal and/or chargebacks to your company for additional costs and administrative fees.

All products must be shipped in the case quantities and case pack specified in the PO. Product shipped in wrong case quantities or case packs may result in refusal of the product by C&S and/or chargebacks to your company to cover additional costs and administrative fees. Flavors and sizes must be shipped exactly as ordered.

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VII. Shelf-Life Requirements

All product must be delivered with sufficient shelf life to allow for normal distribution and retail sale. Any product delivered without sufficient shelf life for these purposes may result in refusal of product by C&S, and/or chargebacks to your company for additional costs and administrative fees.

All markings on cases must be bold, clear and legible to assure easy identification by C&S's receiving personnel. Items marked in a manner that hinders the receiving process can cause receiving delays and lead to special handling requirements.

All pre-packaged products with a limited shelf life should bear "Best if used by", or "Expires on", or Sell by" dates in 'Open Code' format. 'Open dating', or 'Open Coding', is the use of a calendar date, as opposed to closed coding e.g. Julian Dating or Manufacture encrypted date. Production dates are not acceptable. Open Code dating requirements apply to all product lines with the exception of Fresh Meat, Fresh Seafood, Tobacco, Fresh Produce and Floral.

For containers of adequate size, the Open Code dates should be visible at 20 feet. This is a minimal font size of 50 in Microsoft Word, or ½ inch, and should be printed in bold in a standard font. "Sell by", "Expires on" or "Best if used by" dates must be consistent on both the inside and outside of the shipping carton.

Below is a list of the types of carton markings that enable our receiving personnel to expedite the receiving process. Shipping cartons must, at a minimum, be identified with the following information:

- Complete item description as it appears on C&S PO including pack and size
- Case Pack and size
- UPC Code
- Precautionary markings such as "Glass," "Fragile," "Handle with Care," etc.
- "Sell by", "Expires on" or "Best if used by" dates

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Net weight in pounds

When shipping individual cases each carton must also be identified with the following information:

- Vendor name and complete shipping address
- C&S "Deliver to" Address

Open code dates, UPC codes and the Net Weight of the product must be prominently displayed on two sides of each shipping cartons and should be visible around the exterior of the pallet. Your company's goal in regard to case marking should be to assure expedited item identification by C&S receiving personnel. Items marked in a manner that hinders the receiving process may result in refusal of product by C&S and/or chargebacks to your company for additional costs and administrative fees.

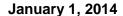
The mixing of code dates on any pallet is strictly forbidden, EXCEPT FOR FRESH MEAT SHIPMENTS. However, if a fresh meat pallet does contain multiple code dates, then your company must load each pallet:

- With no more than two (2) different code dates
- By placing the product with newer pack date **below** the product with older pack date
- With the differential between the two (2) code dates not exceeding:

Product	Day(s)
Beef	3
Pork	3
Poultry	1

Failure to follow this code date palletization criteria may lead to refusal of product, regardless of freight terms, with your company remaining the owner of and being responsible for such product, and/or may result in chargebacks to your company for additional costs and administrative fees.

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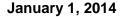
VIII. <u>DOCUMENTATION</u>

The following must appear in the body of the bill of lading or freight receipt as an addition to any other information specified elsewhere in these Requirements:

- C&S PO number
- Temperature of Product at loading ______ °F. (For Refrigerated, Frozen and Ice Cream shipments only)
- Number of cartons shipped and number of cases such cartons contain if using master cartons
- "Delivery appointment required"
- "Driver required to unload"
- "Carrier: Do not cut shrink-wrap, do not break down pallet until advised to do so by consignee upon delivery"
- Driver name and driver number
- "Merchandise tendered in a sorted and segregated manner"
- Carrier name and phone number
- Shipper Number or Load Number
- Seal number (s)
- Trailer number
- Piece count and pallet count (as applicable)
- Country Of Origin Labeling (list countries of origin)

Only original bills of lading or freight receipts are acceptable. C&S will not accept reproductions. Two (2) copies of the bill of lading are required to be provided to C&S at time of delivery.

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<u>NOTE:</u> Import shipments must be accompanied by proper documentation including, without limitation, all documents required by any governmental agency, import declarations, and/or other customs clearance documentation so as to enable timely receipt of the product. Import shipments that delay receiving due to improper documentation may result in chargebacks against your company for lost dock time and administrative fees.

<u>NOTE:</u> One (1) packing slip must be placed on the lead carton, and another sealed in an envelope and attached to the bill of lading or freight receipt. Notification of the tendered packing slip must appear in the body of the bill of lading or freight receipt, as an item shipped, e.g., 2 cartons and 1 packing slip.

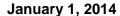
Packing slips must contain an itemized list of all merchandise shipped and must include the following information:

- C&S PO
- Item description to include pack and size
- UPC Code or vendor item code
- Quantity shipped by item.
- Weight Sheets (Net Weight)
- Sell by dates
- random weight items must be accompanied by a tally sheet showing case weight for each case shipped.

<u>NOTE</u>: Failure to provide packing slips in the above described manner may result in load refusals and/or chargebacks to your company to cover additional costs and administrative fees.

<u>NOTE</u>: All trailers used to deliver to C&S facilities must be sealed by shipper personnel after loading, and the seal number must be noted on the bill of lading and confirmed by the shipper and the carrier. Any trailers arriving at C&S facilities without seals, or with broken or tampered

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with seals, may be refused and /or chargebacks may be assessed against your company for non-compliance with this provision and the costs of verifying product condition

<u>NOTE</u>: Your Company is required to list the correct set temperature for frozen, ice cream and refrigerated loads on the bills of lading. Failure to provide this information may result in load refusals and chargebacks to your company to cover additional costs and administrative fees. Product spoilage due to incorrect temperature settings will result in a chargeback to your company for the cost of goods and the additional expense associated with the disposal of the product.

NOTE: Multiple PO information on one bill of lading is NOT permitted. Each PO must have a separate BOL.

<u>NOTE</u>: When shipping via parcel carrier, your company's name and the PO number must appear on the tracking label.

IX. <u>HAZARDOUS MATERIALS</u>

All shipments containing hazardous materials must comply with United States Department of Transportation regulations. All shipping documents must be certified stating that the shipment is properly packaged, loaded, marked and placarded. Failure to do so may result in a chargeback to your company for additional costs and administrative fees.

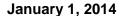
X. COUNTRY OF ORIGIN LABELING REQUIREMENTS

All covered commodities sold to C&S must comply with the Country of Origin Labeling requirements set forth in 7 CFR Part 65 as available at:

http://www.ams.usda.gov/AMSv1.0/getfile?dDocName=STELPRDC5070926.

The Country of Origin must be declared on all covered products that your company supplies to C&S and must legibly and conspicuously appear on the master case, as well as on any interior packages if the interior package is labeled for retail sale. The Country of Origin declaration must meet the requirements set forth in the regulation. (Please note that the existing requirements for method of production, i.e. "wild" or "farmed" designation of Seafood items is still in effect.)

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All inbound bills of lading and invoices accompanying covered commodities must identify the Country of Origin by line item. If you cannot provide the Country of Origin information on both the invoice and the bill of lading, it must appear on the bill of lading. (Please note that the existing requirements for "wild" or "farmed" designation for Seafood items is still in effect).

All covered products your company ships to C&S must be marked in accordance with the directions provided above. Products in the covered categories that do not exhibit proper labeling or paperwork may be rejected.

The regulation exempts certain products within the covered commodity groups. Please note that C&S is only enforcing compliance on items covered by the regulation. It is your company's sole responsibility to be familiar and comply with all requirements set forth in the regulation, and C&S will not be liable for any non-compliance by your company.

XI. ACCESSORIAL CHARGES

C&S does not accept and will not be liable for any destination accessorial charges or surcharges, including, without limitation, detention and sort and segregate charges, on Freight Prepaid shipments. Your company must notify its brokers and carriers that your company must be invoiced and is solely responsible for any such charges and has sole responsibility for payment of such charges, by a bold notation on the bill of lading or freight receipt, and by any other means reasonably necessary to assure compliance with this provision. In the event any such charges are paid by C&S, such charges plus an administrative fee will be charged back to your company.

XII. DELIVERY CONDITION REPORT AND EXIT PASS

C&S will document certain non-compliance issues utilizing its Delivery Condition Report and Exit Pass ("Pass"), a sample of which is attached hereto as Exhibit D. Upon receipt of product, C&S will document certain deviations to its shipping and receiving requirements found in these Requirements on the Pass, and have the driver sign the Pass verifying and/or commenting on its contents.

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Your company must notify its brokers and carriers that a copy of the Pass will be provided to the driver and must be returned to your company. In the event your company chooses to dispute any non-compliance chargeback from C&S, the supporting documentation must be obtained from your broker or carrier, and the claim submitted to C&S Vendor Relations using the Vendor Relations Claim form per the normal claim request process. A copy of the Pass is required for all claims.

XIII. APPLICABILITY

These requirements are applicable to all C&S shipments and supersede any prior instructions in regard to the subject matter herein, whether oral or in writing. In the event of a conflict between the terms and conditions of these Requirements and the terms and conditions of a PO, these Requirements shall govern. These Requirements shall remain in effect until cancelled or modified in writing by a C&S authorized representative.

C&S may modify these Requirements at any time without notice. It is your company's responsibility to assure it has in its possession the then-current version of these Requirements in effect at the time of shipment. In addition, it is your company's responsibility to assure that the brokers and carriers it and such brokers selects to deliver to C&S understand and adhere to the processes and procedures set forth in these Requirements and any other relevant C&S requirements.

XIV. CONTACT INFORMATION

Should you have any questions regarding this Guide, or be unable to comply with any instructions set forth in these Requirements, please contact C&S Vendor Relations Department at 802-257-6676.

Thank you for your continued support.

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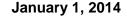




Exhibit A

Instructions for Carriers/Vendors using RetalixTraffic.com to Make Appointments or Appointment Requests

Set-Up Requirements

- The carrier must have Internet access.
- If the carrier uses any kind of email filters, they will need to add NoReply@retalix.com to the safe senders list.
- There is a portion of the web site that will not operate if a user has the popup blocker turned on.
- Adobe Acrobat Reader must be installed on the PC.

The carrier can log onto the website RetalixTraffic.com In the upper left corner they can create a new account by clicking the Register button and completing the following table. When all required fields have been entered select the Submit button.

Account Registra	tion
First Name *	
Last Name *	
Company Name *	
Address 1 *	
Address 2	
City *	
State *	
Zip/Postal Code *	
Telephone	
Email/Login *	
Password *	
	Password must contain 6 to 10 characters, at least 1 letter, and at least 1 number.
	Submit Reset

From the following screen, log onto the site using the Email/Login and Password you entered on the Account Registration screen.

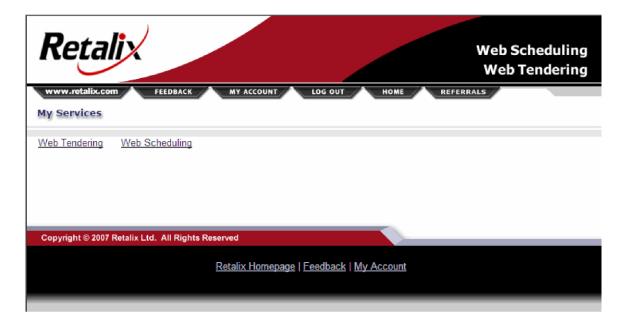
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January 1, 2014

Retalix	Web Scheduling Web Tendering
Logilin	
229 12	
New User? Create a new account here:	
EMAIL / LOGIN: PASSWORD: ENTER	
Forgot your password? Please reset it here: Forgot your email / login? Please contact your customer.	
Note: Your customer is in ultimate control of your access to this web site. If you are having technical difficulties please notify your customer who will in turn notify the website administrators, if necessary.	
Thank you for using retalixtraffic.com web services.	

• From the following screen select Web Scheduling.



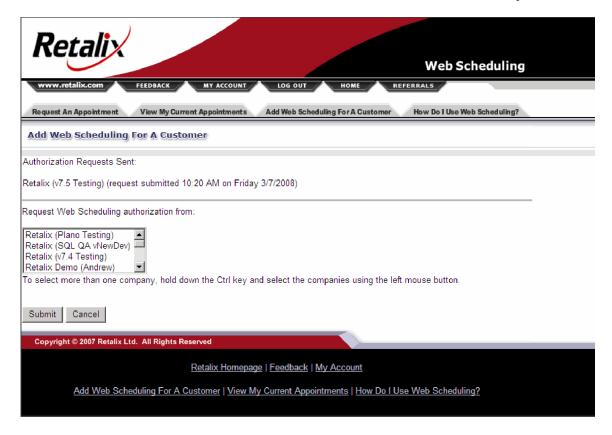
• You will be directed to the Add Web Scheduling For A Customer screen.

From the following screen select Web Scheduling. You will be directed to the Add Web Scheduling For A Customer screen.

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Highlight the customer you wish to make appointments with in the Request Web Scheduling authorization from: box.

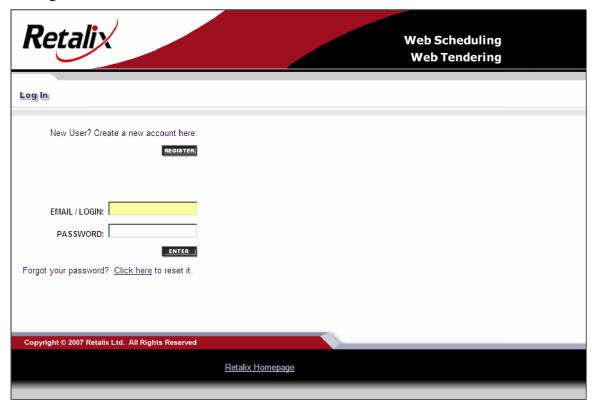
You will now need to wait until the customer finishes the setup process by approving this request.
 Once approved when you select Web Scheduling on the My Services screen you will be directed to the Request An Appointment screen.

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Accessing the Website to Make Appointment or Appointment Request

Enter the following web address: RetalixTraffic.com



Enter the Email/Login and Password. The password is case sensitive.

Note: If you forget your password follow these steps:

- Move the cursor over <u>Click here</u> found below the Enter button
- When the cursor arrow changes into a hand, click the left mouse button
- Enter your email address in the LOGIN: field
- Select the Reset button.
- Your new password will be sent in an email to the entered email address.

• The following screen appears:



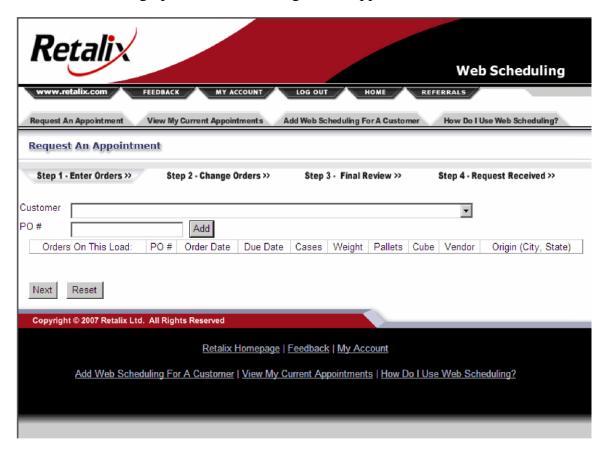
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Select the Web Scheduling option. The following screen appears:



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Making a Web Appointment or Appointment Request

Follow these 4 steps to make a 'Web Appointment' or a 'Web Appointment Request'

Step 1 - Enter Orders: From the 'Request an Appointment' screen enter data for the following:



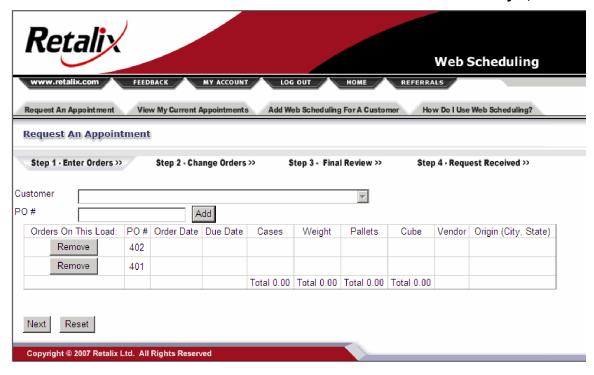
• **Customer:** Use the combo box to select your delivery company.

PO #: Enter the purchase order number of the first order you will be delivering. Select the Add button or use the Enter key to move the order to the Orders On This Load group.

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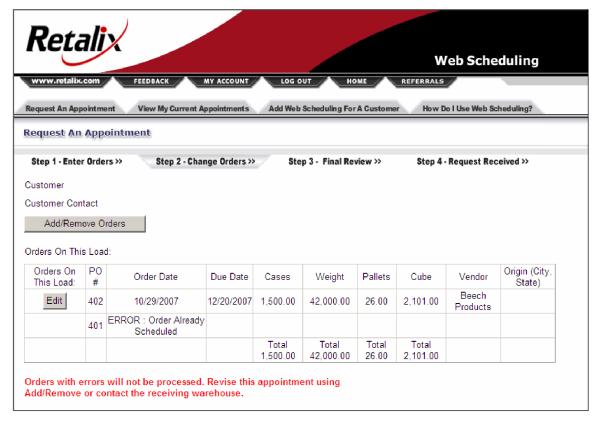
Repeat the above process for each order you will be delivering. When all orders have been entered, select the Next button found at the bottom of the screen. Selecting this option takes you to Step 2.

Step 2 - Change Orders: The current status of each entered order in the Dock Scheduling database of the delivery customer is shown on this screen.

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An order will be rejected from web scheduling and you will not be able to request a web appointment for an order if any of the following conditions exist:

- The order number is not found
- There are multiple unscheduled instances of the order number
- The order's delivery customer does not match your entered delivery customer
- The order is already scheduled

If any of the above conditions exist you will need to call your delivery company to make the appointment. You can do any of the following from the top portion if this screen.

- Add/Remove Orders: Returns you to the Step 1 Enter Orders screen where you can add or remove orders.
- **Edit:** By selecting the edit button you can edit cases, weight, pallets, cube and the origin city and state. After editing the desired fields, select the Save button.
- Unloading Requested? The screen defaults to 'NO'. Please click 'YES' if the load will require other than driver unloading.
- **Delivery Type?** The screen defaults to 'Live Unload'. Please click 'DROP' (drop appointments can only by made with carriers and vendors with existing Drop Trailer Agreements with C&S or its

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designee) if the load is a Drop Load. Then select the Expected Arrival Date and the Expected Arrival Time. Please populate the Trailer ID if known at the time of making the Drop Appointment.

- o **Drop Appointment** click the 'Reserve this appointment' button on the lower left side to make a Drop Appointment. The Confirmation page will then display.
- O Drop Request click the 'Request Appointment' button on the lower right side to make a Drop Request. The 'Final Review' page will display; please review the request and click on the 'Request Appointment' button on the bottom of this page. The request will be submitted for review; no changes can be made while a request is being reviewed. Once the Drop Request is Approved, an email notification is sent with the Confirmation Number.
- **Edit:** By selecting the edit button you can edit cases, weight, pallets, cube and the origin city and state, and the pallet type. After editing the desired fields, select the Save button.

At this point, you may be **REQUIRED** to enter the **Load Origin** and/or the **Pallet Type**. The field required is denoted by a red star. Follow these steps:

- 1. Click on the "Edit" button.
- 2. Enter the origin city and state in the box labeled "Origin (City, State)" for each of the orders on the load.
- 3. Select the pallet type from the drop down arrow for each of the orders on the load.
- 4. Click the "Save" button.

Select or Request a Live Unload Appointment:

From the bottom portion of the screen you can do the following:

Make an appointment now: ***Applicable only if not grayed out*** View the screen that will permit you to make a web appointment.

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Make an appointment now
Available Appointment Date Friday 12/21/2007 ▼
5:00 AM
6:00 AM
7:00 AM
Note: Available appointments are time sensitive. Avoiding delays once you have reached this step will ensure the best chance of reservation of your preferred appointment.
Reserve this appointment Cancel

Use the combo button to select the available date you want to make an appointment on. The available times for that date will appear in the box directly below the date. Click on the time you want for the appointment.

To confirm chose the Reserve this appointment button. You will be taken to Step 4: Request Received.

An Appointment the screen. Additionally an email will be sent to you with all the appointment details and a confirmation number.

Submit a request for review: Select the Requested Delivery Date: Use the calendar icon to select the desired date. Select the Requested Summary will appear on Delivery Time. Your four options for Request Delivery Time are: Anytime, Before Noon, Noon - 6PM and After 6PM.

Submit a request for rev	riew
Requested Delivery Date	12/20/2007
' '	Anytime Anytime Before Noon
Note: Your request will be appointment queue. On has been scheduled, yo email of the appointment	After 6pm ment u will be notified by
Request Appointmen	t Cancel

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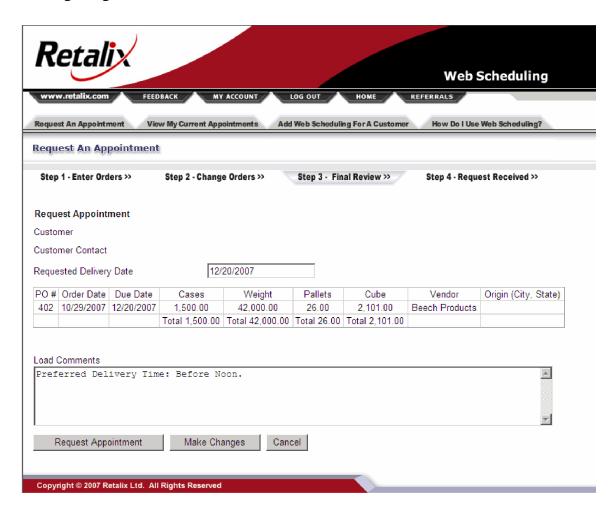


To send the request, select the Request Appointment button. When the appointment has been made you will be notified by the Dock Scheduling user as to the date and time.

Repeat the above process for each order you will be delivering. When all orders have been entered, select the Next button found at the bottom of the screen. Selecting this option takes you to Step 2.

• Comments: You can enter any comments you would like to share with the person making the actual appointment.

Step 3 - Final Review: This step is used only when the Submitting a request for appointment, as opposed to 'making an appointment now'. From this screen you can review the Appointment request and do the following using the buttons at the bottom of the screen:



- **Request Appointment:** Submits the request. Select this option to go to Step 4.
- Make Changes: Returns you to the Step 2 Change Orders screen where you can make changes.

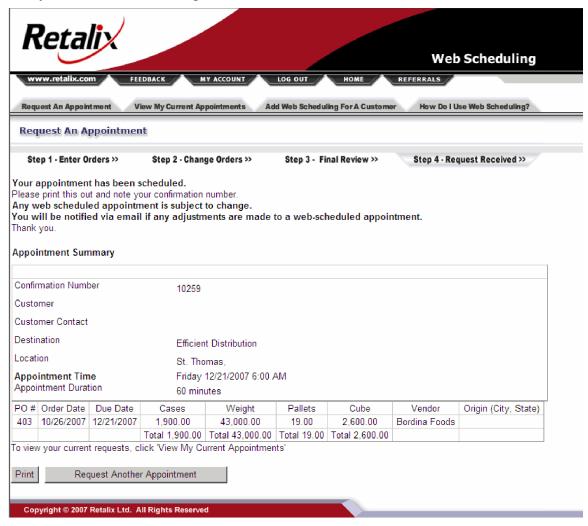
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Cancel: Select to cancel your appointment request.

Step 4 - Request Received: When you are on Step 4 your appointment has been accepted. An Appointment Summary will appear on the screen. Additionally an email will be sent to you with all the appointment details and a confirmation number.

From this screen you can do the following:



Print: Select to print the screen.

Request Another Appointment: Select to return to the Enter Orders screen.

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Exhibit B: Receiving Locations

Grocery Locations	Frozen Locations	GM-HBC Locations	Refrigerated Locations
Bethlehem, PA:	Aberdeen, MD:	Edison, NJ:	Baldwin, FL
4930 Hanoverville Rd	1000 Old Philadelphia Rd	B Court South,	15500 West Beaver St
Bethlehem, Pa 18020	Aberdeen, MD 21001	Edison, NJ, 08817	Baldwin, FL 32234
Contact: 610-837-5704	Contact: 410-575-7014 X 5233	Contact: 732-572-6502 X 8272/8363	Contact 904-266-1651
Baldwin, FL	Baldwin, FL	Jacksonville, FL	Chester I:
15500 West Beaver St	15500 West Beaver St	5050 Edgewood Ct.	14 Elizabeth Dr
Baldwin, FL 32234	Baldwin, FL 32234	Jacksonville, FL 32254	Chester, NY 10918
Contact 904-266-1633	Contact 904-266-1651	Contact 904-695-5104	Contact: 845-469-7606 X 2014
Brattleboro, VT:	Brattleboro, VT:	Landover, MD:	Chester II:
47 Old Ferry Rd. P.O. Box 821	47 Old Ferry Rd. P.O. Box 821	6300 Columbia Park Rd	14 Elizabeth Dr Bldg 2
Brattleboro, VT 05301	Brattleboro, VT 05301	Landover, MD 20785	Chester, NY 10918
Contact: 802-251-6402	Contact: 802-257-6562	Contact: 301-773-5410	Contact: 845-469-7606
Dubois, PA:	Cheektowaga, NY:	Mauldin, SC:	Chester CSI
Rte 255 & Shaffer Road	100 Allied Dr	216 Forrester Drive	14 Elizabeth Dr.
Dubois,PA,15801	Cheektowaga, NY 14227	Greenville, SC 29607	Chester, NY 10918
Contact:814-375-3676	Contact: 716-891-4055	Contact: 864-234-1799	Contact: 845-469-7606
Fresno, CA:	Dubois, PA:	Sacramento, CA:	Dubois, PA:
2797 S. Orange Ave	851 Beaver Drive	8301 Fruitridge Rd	851 Beaver Drive
Fresno, CA 93772	Dubois,PA 15801	Sacramento, CA 95826	Dubois,PA 15801
Contact: 559-441-6549	Contact:814-375-2912	Contact: 916-381-9255	Contact:
Hammond, LA	Fresno, CA:		Fresno, CA:
3925 Hwy 190 West	2797 S. Orange Ave		2797 S. Orange Ave
Hammond, LA 70401	Fresno, CA 93772		Fresno, CA 93772
Contact 985-549-6813	Contact: 559-441-6549		Contact: 559-441-6549
Indianapolis Grocery	Hammond, LA		Hammond, LA
333 South Franklin Rd	3925 Hwy 190 West		3925 Hwy 190 West
Indianapolis, IN 46219	Hammond, LA 70401		Hammond, LA 70401
(317)-889-8151	Contact 985-549-6743		Contact 985-549-6743
Kapolei, HI:	Honolulu,HI:		Kapolei, HI:
91-315 Hanua St	3140 Ualena Street		91-315 Hanua St
Kapolei, HI 96707	Honolulu,HI: 96819		Kapolei, HI 96707
Contact: 808-620-8844	Contact:808-836-2931		Contact: 808-620-8844

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Grocery Locations	Frozen Locations	GM-HBC Locations	Refrigerated Locations
Lancaster, NY:	Indianapolis Frozen		Lancaster, NY:
5873 Genesee St	245 S. Franklin Rd		5873 Genesee St
Lancaster, NY 14086	Indianapolis, IN 46219		Lancaster, NY 14086
Contact: 716-515-2201	(317)-897-1726		Contact: 716-515-2303
Mauldin, SC:	Mauldin, SC:		Mauldin, SC:
216 Forrester Drive	216 Forrester Drive		216 Forrester Drive
Greenville, SC 29607	Greenville, SC 29607		Greenville, SC 29607
Contact: 864-987-8996	Contact: 864-234-1799		Contact: 864-987-8803
Miami, FL	Miami, FL		Miami, FL
3300 NW 123rd St.	3300 NW 123rd St.		3300 NW 123rd St.
Miami, FL 33167	Miami, FL 33167		Miami, FL 33167
Contact 305-769-6630	Contact 305-769-6660		Contact 305-769-6660
Newburgh, NY:	Montgomery, AL		Montgomery, AL
1500 Corporate Blvd	6080 Mobile Hwy		6080 Mobile Hwy
Newburg, NY 12550	Montgomery, AL 36105		Montgomery, AL 36105
Contact: 845-567-6800 X-7019	Contact 334-280-7364		Contact 334-280-7364
Oakland,Ca (Unicold):	Oakland,Ca (Unicold):		Northeast, MD:
555 Maritime Street, Building D-516	555 Maritime Street, Building D- 516		100 Lums Rd
Oakland,Ca:94607	Oakland,Ca:94607		sNortheast, MD
Contact: 510-834-9212	Contact: 510-834-9212		Contact: 410-287-1710/1711
Orlando, FL	Orlando, FL		North Hatfield, MA:
4401 Seaboard Rd.	4401 Seaboard Rd.		95 North Hatfield Rd
Orlando, FL 32808	Orlando, FL 32808		Hatfield, MA 01038
Contact 407-578-4078	Contact 407-578-4086		Contact: 413-247-9263 X-3882
Stockton, CA	Stockton, CA		Oakland,Ca (Unicold):
4199 Gibraltar Court	4199 Gibraltar Court		555 Maritime Street, Building D-516
Stockton,CA 95206	Stockton,CA 95206		Oakland,Ca:94607
Contact:209-982-9552 X- 4611/4615	Contact:209-982-9552 X- 1624/4629/4625/1621		Contact: 510-834-9212
South Hatfield, MA:	Vernon,Ca:		Orlando, FL
142 Elm St	4339 Fruitland Avenue		4401 Seaboard Rd.
Hatfield, MA 01038	Vernon,Ca 90058		Orlando, FL 32808
Contact: 413-247-0258 X 113	Contact:323-585-5111		Contact 407-578-4086

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Grocery Locations	Frozen Locations	GM-HBC Locations	Refrigerated Locations
Suffield, CT:	Westfield, MA:		Stockton, CA
1120 Harvey Lane	53 Summit Lock Rd		4199 Gibraltar Court
Suffield, CT 06078	Westfield, MA 01085		Stockton,CA 95206
Contact: 860-627-2560	Contact: 413-564-2023 X 2102		Contact:209-982-9552 X- 1624/4629/4625/1621
Vernon,Ca:	York, Pa:		Upper Marlboro, MD:
4339 Fruitalnd Avenue	4875 Susquehanna Trail		16020 Leeland Rd
Vernon,Ca 90058	York, PA 17402		Upper Marlboro, MD 20774
Contact:323-585-5111	Contact: 717-268-1421		Contact: 301-430-6681 (Perishable)
Upper Marlboro, MD:			Vernon,Ca:
16020 Leeland Rd			4339 Fruitalnd Avenue
Upper Marlboro, MD 20774			Vernon,Ca 90058
Contact: 301-430-6676			Contact:323-585-5111
Windsor Locks, CT:			Yorktown Perishables
100 King Spring Rd			2801 Marsh Ave
Windsor Locks, CT, 6096			Yorktown, IN 47396
Contact: 860-627-4139			765-759-4603
York, Pa:			
4875 Susquehanna Trail			
York, PA 17402			
Contact: 717-268-1600			

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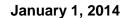




Exhibit C

856 Ship Notice/Manifest - Version 4010UCS

FUNCTIONAL GROUP ID=SH VERSION/RELEASE=4010UCS

Header:

Pos.	Seg.		Req.		Loop	Notes and
No.	<u>ID</u>	<u>Name</u>	Des.	Max Use	Repeat	Comments
010	ST	Transaction Set Header	M	1		
020	BSN	Beginning Segment for Ship Notice	М	1		

Detail - Shipment:

		LOOP ID- HL			200000
010	HL	Hierarchical Level/Place Holder	М	1	
060	PO4	Item Physical Details	0	1	
110	TD1	Carrier Details (Quantity & Weight)	0	20	
120	TD5	Carrier Details (Routing Seq & Transit Time)	0	12	
130	TD3	Carrier Details (Equipment)	0	12	
150	REF	Reference Identification	М	>1	
200	DTM	Date/Time Reference	0	10	
		LOOP ID – HL/N1			200
220	N1	Name	M	1	
240	N3	Address	0	2	
250	N4	Geographic Location	0	1	

Detail - Order:

	LOOP ID - HL			200000
010 HL	Hierarchical Level/Place Holder	М	1	
050 PRF	Purchase Order Reference M		1	
110 TD1	Carrier Details (Quantity & Weight)	0	20	
120 TD5	Carrier Details (Routing Seq & Transit Time)	0	12	

Detail - Tare:

010 HL Hierarchical Level/Place Holder M 1 190 MAN Marks and Numbers M >1			LOOP ID - HL		200000
190 MAN Marks and Numbers M >1	010	HL	Hierarchical Level/Place Holder	M	
	190	MAN	Marks and Numbers	M >	
215 PAL Pallet Information O 1	215	PAL	Pallet Information	0	

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Detail - Pack:

		LOOP ID - HL			200000
010	HL	Hierarchical Level/Place Holder	M	1	
020	LIN	Item Identification	M	1	
030	SN1	Item Detail (Shipment)	M	1	
190	MAN	Marks and Numbers	M	>1	
200	DTM	Date/Time Reference	M	10	

Detail - Item:

2014					
		LOOP ID - HL			200000
010	HL	Hierarchical Level/Place Holder	M	1	
020	LIN	Item Identification	M	1	
030	SN1	Item Detail (Shipment)	Ο	1	
060	PO4	Item Physical Details	Ο	1	
070	PID	Products/Item Description	0	200	
Summary:					
010	CTT	Transaction Totals	0	1	
020	SE	Transaction Set Trailer	М	1	

1. HEADER

Segment:	ST Tra	ansaction Set Heade	er	*MANDATORY
SEGMENT*				
Position:	010	Level: Header	Usage: Mandatory	Max. Use: 1 Loop:
Example: ST	*856*13000)1		
		D		
Ref.	Data			
Des.	<u>Element</u>	<u>Name</u>		<u>Attributes</u>
ST01	143	Transaction Set Ide	entifier Code	M ID 3/3
		856 = Ship Notice/N	Manifest	
ST02	329	Transaction Set Co	ontrol Number	M AN 4/9
		Number used for Tr	ansaction Reference	

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Segment: BSN Beginning Segment for Ship Notice *MANDATORY

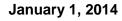
SEGMENT*

Position: 020 Level: Header Usage: Mandatory Max. Use: 1 Loop:

(i) Example: BSN*00*0002248221*20060224*1100*0001

		DATA ELEMENT SUMMARY					
Ref.	Data						
<u>Des.</u>	Element	<u>Name</u> <u>Attributes</u>					
BSN01	353	Transaction Set Purpose Code	M	ID	2/2		
		00 = Original					
BSN02	396	Shipment Identification	M	AN	2/30		
		Shipment Number					
BSN03	373	Date	M	DT	8/8		
		Date Transaction Set is created					
BSN04	337	Time	0	TM	4/8		
		Time Transaction Set is created					
BSN05	1005	Hierarchy Structure Code	0	ID	4/4		
		0001 = Ship, Order, Tare, Item					

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SHIPMENT

	Segment:			*M	AND	ATO	RY					
SEGI	MENT*											
200000	Position:	010	Level:	Shipment	Usage:	Mandatory	Max. Use:	: 1		Loop:	HL	Repeat:
	(B) Exa	ımple: H	L*00001	**S								
			DATA EI	LEMENT SU	MMARY							
	Ref.	Data										
	Des.	Element	<u>Name</u>				<u>Attri</u>	butes	<u> </u>			
	HL01	628	Hierarch	nical ID Numb	oer		M	AN	1/12	2		
	The HL01 val	ue for this le	evel (shipm	ent) is 1. It id	lentifies th	e occurrence	of the HL se	gmer	nt with	nin the t	ransact	ion set.
	It is a unique	number, wh	ich starts w	vith 1 for the fi	irst HL se	gment and is in	ncremented I	oy on	e for	every H	IL segn	nent.
2.	HL02	734	Hierarc	hical Paren	t ID Nu	mber			O	AN	1/12	
	HL03	735	Hierarch	nical Level Co	ode		M	ID	1/2			
			S = Ship	ment								
	HL04	736	Hierarch	nical Level Co	ode		0	ID	1/1			

Segment: PO4 Item Physical Details

Position: 060 Level: Shipment Usage: Optional Max. Use: 1 Loop:

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Notes: This	s segment, a	t the shipment level, is only used to specify th	ie volume (cu	be) of	f the entire shipment.	
Example: F	04******31	30*CF				
		DATA ELEMENT SUMMARY				
Ref.	Data					
Des.	Element	<u>Name</u>	<u>At</u>	tribut	<u>es</u>	
PO408	385	Gross Volume per Pack	0	R2	1/9	
		Shipment Volume				
PO409	355	Unit or Basis for Measurement Code	0	ID	2/2	
		CF = Cubic Feet				

	Segment:	TD1	TD1 Carrier Details (Quantity and Weight)								
HL	Position:	110	Level:	Shipment	Usage:	Optional	Max	k. Use	: 20	0	Loop:
	Notes: This	segment is u	used to sp	pecify total contain	ners and g	ross weight of	the ship	ment.			
	Example: TD	1*PLT*28**	**G*4297	'0*LB							
			DATA E	LEMENT SUMM	ARY						
	Ref.	Data									
	Des.	Element	<u>Name</u>				<u>Attr</u>	ibute	<u>s</u>		
	TD101	103	Packag	ing Code			0	AN	3/5		
			PLT = P	allet							
	TD102	80	Lading	Quantity			0	N0	1/7		
			Total No	ımber of Cases in	Shipmen	t					
	TD106	187	Weight	Qualifier			0	ID	1/2		
			G = Gro	ss Weight							
	TD107	81	Weight				0	R2	1/10		
			Weight	of Shipment							
	TD108	355	Unit or	Basis for Measur	ement C	ode	0	ID	2/2		

Segment:	TD5 Carrier Details (Routing Sequence/Transit Time)

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	Position:	120	Level: Shipment	Usage:	Optional	Max	. Use:	12	Loop:	
HL										
	Example: T	D5*B*2*SEV	D*T*SERVICECRAF1	DISTRIBUTIO)N					
			DATA ELE	MENT SUMMA	IRY					
	Ref.	Data								
	Des.	Element	<u>Name</u>			<u>Attr</u>	<u>ibutes</u>			
3.	TD501	133	Routing Sequence	e Code			O	ID	1/2	
			B = Origin/Delivery C	Carrier (Any Mo	de)					
4.	TD502	66	Identification Co	de Qualifier		O	ID	1/2		
			2 = Standard Carrier	Alpha Code (S	SCAC)					
5.	TD503	67	Identification Co	de		Ο	AN	2/80		
	<i>5.1.</i>		Carrier S	CAC						
6.	TD504	91	Transportation M	Iethod/Type	Code	О	ID	1/2		
			H = Customer Pickup	р						
			T = Shipper Option							
7.	TD505	387	Routing				О	AN	1/35	
			Originating Carrier							
8.	TD506	368	Shipment/Order	Status Code		О	ID	2/2		

	Segment:	TD3	Carrier D	etails (Equipmer	ıt)							
HL	Position:	130	Level:	Shipment	Usage:	Optional	Ma	x. Use:	12		Loop:	
	Notes: This	segment is	used to sp	ecify the trailer n	umber for	a truckload shipr	nent.					
(a)	Example:	TD3*TL*	£200247	/32								
			DATA E	LEMENT SUMM	ARY							
	Ref.	Data										
	Des.	Element	<u>Name</u>				Attı	ributes				
	TD301	40	Equipm	ent Description	Code		0	ID 2	/2			
			TL = Tra	ailer								
9.	TD302	206		niler nent Initial			O	AN	1/4			
9.	TD302	206	Equipr		Jnit Identi	ifying Number	0	AN	1/4			
9.	TD302	206	Equipr	nent Initial		ifying Number ent Number	O	AN	1/4	O AN	1/10	

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	Segment:	REF	Reference	ce Identificati	ion			*N	IAN	DAT	ORY	
SEG	MENT*											
HL	Position:	150	Level:	Shipment	Usa	ge:	Mandatory	Ma	x. Use	e: >1		Loop:
	Example: F	REF*BM*2002	24732									
10.				DATA EL	EMENT	SU	JMMARY					
	Ref.	Data										
	Des.	Element	<u>Name</u>					<u>Attr</u>	ibutes			
	REF01	128	Referer	nce Identifica	tion Quali	ifier		M	ID :	2/3		
			BM = B	ill of Lading N	umber							
			CN = C	arrier's Refere	ence Numb	er (PO/Inv Number)					
	REF02	127	Referen	nce Number				0	AN	1/30		
			Number	r Identified in I	REF01							

	Segment:	DTM	Date/Tin	ne Reference							
HL	Position:	200	Level:	Shipment	Usage: Optiona	al	Max	. Use:	1	0	Loop:
	Example: DTI	M*011*200	360224								
				DATA ELE	MENT SUMM	ARY					
	Ref.	Data									
	Des.	Element	<u>Name</u>				<u>Attri</u>	<u>butes</u>			
	DTM01	374	Date/Ti	me Qualifier			M	ID 3/	3		
			011 = S	hipped							
			067 = C	urrent Schedule	Delivery						
	DTM02	373	Date				0	DT 8	8/8		
			Date Re	eferenced in DTM	101						
	DTM03	337	Time				0	TM 4	l/8		

N1 LOOP

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	Segment:	N 1 N	ame				*N	IAN	DATO	RY	
SEG	MENT*										
200	Position:	220	Level: Detail	Usage:	Mandatory	Max.	Use:	1	Loop:	HL/N1	Repeat:
	Example: N1	*ST*C&S	/holesale Grocer	s*9*00184	24670001						
			DATA EL	EMENT SU	JMMARY						
	Ref.	Data									
	Des.	Element	<u>Name</u>				<u>Attr</u>	ributes	<u> </u>		
	N101	98	Entity Identifie	r Code			M	ID	2/3		
			SF = Ship From								
			ST = Ship To								
	N102	93	Name				0	AN	1/60		
	N103	66	Identification C	ode Qual	ifier		0	ID	1/2		
			9 = Duns #								
	N104	67	Identification C	ode			0	AN	2/80		
			Duns # + 4 Suff	ix							

	Segment:	N3 Ac	ldress In	formation							
	Position:	240	Level:	Detail	Usage	: Optional	Ма	x. Use	: 2	Loop:	HL / N1
	Example: N	3*47 Old Fe	rry Road								
11.			DATA	A ELEMEN	T SUMM	ARY					
	Ref.	Data									
		Element	Name				۸44	ributes	_		
	Des.	Lieilleill	ivaille				All	ibutes	2		
	N301	166	Addres	s Informatio	n		М	AN	1/55		
	N302	166	Addres	s Informatio	n		0	AN	1/55		

Segment: N4 Geographic Location

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	Position:	250	Level:	Detail	Usage: Optional	Ma	ıx. Use	: 1	Loop:	HL / N1
			(i)	Example:	N4*BRATTLEBORO)*VT	*0530	2		
12.				DATA EI	LEMENT SUMMARY					
	Ref.	Data								
	Des.	<u>Element</u>	<u>Name</u>			<u>Att</u>	ributes	<u>s</u>		
	N401	19	City Na	me		0	AN	2/30		
	N402	156	State o	r Province C	ode	0	ID :	2/2		
	N403	116	Postal (Code		0	ID :	3/15		

ORDER

	Segment:	HL Hi	erarchica		*MANDATORY									
SEGN	IENT*													
200000	Position:	010	Level:	Order	Usage:	Mandatory	ı	Max. Us	e:	1	L	oop:	HL	Repeat:
	Example: H	L*0002*0001	1*0											
			DATA E	ELEMEN	IT SUMM	ARY								
	Ref.	Data												
	Des.	<u>Element</u>	<u>Name</u>						Attr	ibute	<u>s</u>			
	HL01	628	Hierarc	hical ID	Number				М	AN	1/12			

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		Identifies the occurrence of the HL segment	within the trai	nsacti	on set.
HL02	734	Hierarchical Parent ID	0	AN	1/12
		Identifies the Hierarchical ID of the HL segment	ent to which i	t is su	bordinate to (child of).
HL03	735	Hierarchical Level Code	M	ID	1/2
		O = Order			
HL04	736	Hierarchical Child Code	0	ID	1/1

Segment:	PRF	Purchase Order Reference	*MANDATORY
SEGMENT*			
Position:	050	Level: Order Usage: Mandatory	Max. Use: 1 Loop: HL
Example: F	PRF*149912**	**20060224	
		DATA ELEMENT SUMMARY	
Ref.	Data		
Des.	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
PRF01	324	Purchase Order Number	M AN 1/22
		Customer's Purchase Order Number	
PRF02	328	Release Number	O AN 1/30
PRF04	373	Purchase Order Date	O DT 8/8
		Date Purchased Order Was Placed	

	Segment:	TD1 d	Carrier De	etails (C	luantity a	nd Weight)					
	Position:	110	Level:	Order	Usage:	Optional	Max. Use:	20		Loop:	HL
shipment.		ment, at o	order level,	is only	used to inc	licate total cartons	for each order,	when	there are	e multiple	orders in the
	Example: TD1*	CTN*320	6								
				DATA I	ELEMENT	SUMMARY					
	Ref.	Data									
	Des. E	lement	<u>Name</u>				<u>Attr</u>	ibute	<u>s</u>		
	TD101	103	Packagi	ng Cod	е		0	AN	3/5		
			CTN = C	arton							

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TD102	80	Lading Quantity	0	N0 1/7
		Total Number of Cases in Order		

TD5 Carrier Details (Routing Sequence/Transit Time) Segment: Position: 120 Level: Order **Usage:** Optional Max. Use: 12 Loop: HL Example: TD5*****CC (i)

DATA ELEMENT SUMMARY

Ref. Data Element Name **Attributes** Des. **TD506** 368 **Shipment/Order Status Code** ID 2/2 CC = Shipment Complete on (Date)

TARE

	Segment:	HL Hi	erarchical Level		*M <i>A</i>	*MANDATORY SEGMENT*							
200000	Position:	010	Level: Tare	Usage:	Mandatory	Max.	Use:	1	Loop:	HL	Repeat:		
	Notes: This se	gment is o	only used when tare	e level inf	ormation is bei	ng sent.							
	Example: HL*0	003*0002	*T										
			DATA E	LEMENT	SUMMARY								
	Ref.	Data											
	Des.	<u>Element</u>	<u>Name</u>				<u>Attr</u>	ibute	<u>es</u>				
	HL01	628	Hierarchical ID N	lumber			М	AN	1/12				
			Identifies the occurre	ence of the	HL segment wit	thin the tran	saction	set					
	HL02	734	Hierarchical Pare	ent ID			0	AN	1/12				
			Identifies the Hierard	chical ID of	f the HL segmen	t to which it	is subc	ordinat	te to (child of).				
	HL03	735	Hierarchical Leve	el Code			М	ID	1/2				
			T = Tare										
	HL04	736	Hierarchical Chil	d Code			0	ID	1/1				

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Segment:	Segment: MAN Marks and Numbers							*MANDATORY						
SEGMENT*														
Position:	190	Level:	Tare	Usage:	Mandatory	Max. U	se:	>1	Loop:	HL				
Notes: Thi	s segment, at	the tare	level, is us	ed to specify	the identification	number fo	r the	pallet.						
Example: M.	AN*GM*0010	0160005	490000956	62										
M	AN*UC*1033	0400000	0871											
			DATA EL	LEMENT SU	MMARY									
Ref.	Data													
<u>Des.</u>	Element	<u>Name</u>				<u>Attri</u>	bute	<u>s</u>						
MAN01	88	Marks	and Numb	ers Qualifier	•	М	ID	1/2						
		GM = U	CC/128 Seria	al Shipping Co	ntainer Code Form	at (SSCC))							
		UC = UF	C Shipping	Container Cod	le if Pallet									
MAN02	87	Marks	and Numb	ers		М	AN	1/48						
		Pallet Ta	ag ID (for GN	M qualifier)										
		14 digit d	container co	de 1-2-5-5-1 fo	rmat (for UC quali	fier)								

	Segment:	PAL	Pallet Ir	formation									
	Position:	215	Level:	Tare	Usage:	Optional	Max. l	Jse:	1		Loop:	HL	
	Example: PAL*	6*8*12*9	6*****5 <i>0.</i> 9	9*IN*816*LB	3*940.5*CF								
13.				DATA E	LEMENT	SUMMAR	Y						
	Ref.	Data											
	Des. E	<u>lement</u>	<u>Name</u>					<u>Attri</u>	butes	<u> </u>			
	PAL01	883	Pallet T	ype Code				0	ID	1/2			
			6 = Wood	t									
			7 = Slip S	Sheet									
	PAL02	884	Pallet T	iers				0	N0	1/3			
			Layers pe	er Pallet									
	PAL03	885	Pallet B	locks				0	N0	1/3			
			Cases pe	er Layer									
	PAL04	356	Pack					0	N0	1/6			
			Cases pe	er Pallet									
	PAL09	65	Height					0	R2	1/8			
			Height of	Pallet									
	PAL10	355	Unit or	Basis for M	easuremen	t Co		0	ID	2/2			
			IN = Inch										

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PAL11	384	Gross Weight per Pack	0	R2	1/9
		Weight of Pallet			
PAL12	355	Unit or Basis for Measurement Co	0	ID	2/2
		LB = Pounds			
PAL13	385	Gross Volume per Pack	0	R2	1/9
		Volume of Pallet			
PAL14	355	Unit or Basis for Measurement Co	0	ID	2/2
		CF = Cubic Feet			
PAL15	399	Pallet Exchange Code	0	ID	1/1
		5 = Third-Party Pallet Exchange (Sent only if CHEP pallets)			

PACK

	Segment:	HL +	Hierarchic	al Leve	I			*MANDATORY						
SEGI	MENT*													
200000	Position:	010	Level:	Pack	Usage:	Mandatory	Max.	Use:	1	Loop:	HL	Repeat:		
	Notes: This se	egment is	only used	when pa	ack level i	nformation is b	eing sent.							
	Example: HL*	00004*000	003*P											
			DATA E	LEMEN	T SUMMA	ARY								
	Ref.	Data												
	Des.	Element	<u>Name</u>					<u>Attr</u>	ibutes	<u>i</u>				
	HL01	628	Hierarcl	nical ID	Number			M	AN	1/12				
			Identifies	the occu	rrence of th	ne HL segment w	vithin the tra	nsaction	set					
	HL02	734	Hierarcl	nical Pa	rent ID			0	AN	1/12				
			Identifies	the Hiera	rchical ID	of the HL segme	nt to which	it is subo	ordinat	e to (child of).				
	HL03	735	Hierarcl	nical Le	vel Code			M	ID	1/2				
			P = Pac	k										
	HL04	736	Hierarcl	nical Ch	ild Code			0	ID	1/1				

Segment:	ntificatio	*MANDATORY							
SEGMENT*									
Position:	020	Level:	Pack	Usage:	Optional	Max. Use: 1	Loop:	HL	

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Example: I	LIN**UA*0304	400000874	
		DATA ELEMENT SUMMARY	
Ref.	Data		
Des.	Element	<u>Name</u>	<u>Attributes</u>
LIN02	235	Product/Service ID Qualifier	M ID 2/2
		UA = UPC/EAN Case Code (2-5-5)	
LIN03	234	Product/Service ID	M AN 1/48
		UPC 12 Digit Case Code	

Segment: SN1 Item Detail (Shipment) *MANDATORY

SEGMENT*

Position: 030 Level: Pack Usage: Mandatory Max. Use: 1 Loop: HL

(i) Example: SN1**110*CA

	DATA ELEMENT SUMMARY										
Ref.	Data										
Des.	Element	<u>Name</u>	<u>Attr</u>	<u>ibutes</u>							
SN102	382	Number of Units Shipped		M	R0	1/10					
		Total Cases (or Pallets) Shipped									
SN103	355	Unit of Basis for Measurement Code	М	ID 2	2						
		CA = Cases									
		PL = Pallet									

Segment: MAN Marks and Numbers *MANDATORY

SEGMENT*

Position: 190 Level: Pack Usage: Optional Max. Use: >1 Loop: HL

Notes: This segment, at the pack level, is used to specify the identification of the carton.

Example: MAN*UC*10030400000871

14. DATA ELEMENT SUMMARY

Ref. Data

<u>Des. Element Name</u> <u>Attributes</u>

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MAN01	88	Marks and Numbers Qualifier	М	ID	1/2
		UC = UPC Shipping Container Code			
MAN02	87	Marks and Numbers	M	AN	1/48
		UPC Ship Container Code (Interleaved 2 of 5)			

Segment:	DTM	Date/T	ime Refer	ence		*MANDATORY					
SEGMENT*											
Position:	200	Level:	Pack	Usage:	Optional	Max. Use:	10	Loop:	HL		
Example: D	ГМ*036*2007	0324									
			DATA E	LEMENT SU	MMARY						
Ref.	Data										
Des.	Element	<u>Name</u>				<u>Attr</u>	ibutes				
DTM01	374	Date/Ti	me Quali	fier		М	ID 3	3/3			
		036 =	Expiration								
(A)			<i>405</i> =	Productio	n						
		511 =	Shelf Life	Expiration							
DTM02	373	Date				0	DT 8	8/8			
DTM03	337	Time				0	TM ·	4/8			

1.

2. <u>ITEM</u>

	Segment:	HL H	al Level		*MANDATORY						
SEGI	MENT*										
200000	Position:	010	Level:	Item	Usage:	Mandatory	Max. Use:	1	Loop:	HL	Repeat:
	Notes: This se	gment is	only used	l when ta	re level inf	ormation is bei	ng sent.				
	Example: HL*0	0005*000	004*I								
		DATA E									

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Ref.	Data				
Des.	Element	<u>Name</u>	<u>Attr</u>	ibutes	<u> </u>
HL01	628	Hierarchical ID Number	M	AN	1/12
		Identifies the occurrence of the HL segme	ent within the trar	nsacti	on set.
HL02	734	Hierarchical Parent ID	0	AN	1/12
		Identifies the Hierarchical ID of the HL seg	gment to which it	is su	bordinate to (child of).
HL03	735	Hierarchical Level Code	M	ID	1/2
		I = Item			
HL04	736	Hierarchical Child Code	0	ID	1/1

Segment:	LIN It	em Identificat		*MANDATORY				
SEGMENT*								
Position:	020	Level: Item	Usage:	Mandatory	Max. Use:	1	Loop:	HL
Example: L	IN**UP*0304	00000874						
DATA ELEMENT SUMMARY								
Ref.	Data							
Des.	<u>Element</u>	<u>Name</u>		<u>Attr</u>	ibute	<u>s</u>		
LIN02	235	Product/Serv	vice ID Qualifie	r	M	ID	2/2	
		UP = UPC Co						
LIN03	234	Product/Serv	ice ID		M	AN	1/48	
		UPC Pkg Cod	de with check dig	git				

Segment: SN1 Item Detail (Shipment)

Position: 030 Level: Item Usage: Optional Max. Use: 1 Loop: HL

Example: SN1**1728*EA

DATA ELEMENT SUMMARY

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Ref.	Data		
<u>Des.</u>	Element	<u>Name</u>	<u>Attributes</u>
SN102	382	Number of Units Shipped	M R0 1/10
		Number of Packages Shipped	
SN103	355	Unit of Basis for Measurement Code	M ID 2/2
		EA = Eaches	

Segment:	PO4	Item Physical	Details					
Position:	060	Level: Item	Usage:	Optional	Max. Use:	1	Loop:	HL
Notes: PO	405, PO406,	AND PO407 aı	e primarily used fo	or perishable p	products.			
Example: P	04*24*12.50	00*OZ						
		DAT	A ELEMENT SUN	MARY				
Ref.	Data							
Des.	Element	<u>Name</u>			<u>Att</u>	ribute	<u>s</u>	
PO401	356	Pack			0	N0	1/6	
		Packages pe	r Case					
PO402	357	Size			0	R3	1/8	
		Package Size)					
PO403	355	Unit or Basis	for Measuremen	nt Co	0	ID	2/2	
		OZ = Ounces						
PO405	187	Weight Qual	ifier		0	ID	1/2	
PO406	384	Gross Weigh	nt per Pack		0	R2	1/9	
PO407	355	Unit or Basis	s for Measuremen	nt Co	0	ID	2/2	
PO408	385	Gross Volun	ne per Pack		0	R2	1/9	
PO409	355	Unit or Basis	for Measuremen	nt Co	0	ID	2/2	

Segment: PID Product/Item Description

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Position:	070	Level:	Item	Usage:	Optional	Max. Use: 200	Loop:	HL	
Notes: This PID segment is used to provide product/item descriptions in text format.									

(i) Example: PID*F****GRAN BAR-LF CHEWY CHOCOLATE SHIP

DATA ELEMENT SUMMARY								
Ref.	Data							
Des.	Element	<u>Name</u>	<u>Attributes</u>					
PID01	349	Item Description Type	M ID 1/1					
		F = Free Form						
PID05	352	Description	O AN 1/80					
		Product Description						

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SUMMARY

CTT Transaction Totals Segment: Position: Loop: 010 Level: Summary Usage: Optional Max. Use: 1 (ii) Example: CTT*50 DATA ELEMENT SUMMARY Ref. Data **Element** <u>Name</u> **Attributes** Des. CTT01 354 **Number of Line Items** NO 1/6 Contains the number of HL segments present in the transaction set.

	Segment: SE Tra			ansaction Set Trailer			*MANDATORY				
SEG	MENT	'*									
	Positio	n: 801	Level:	Summary	Usage:	Mandatory	Max.	Use:	1	Loop:	
segme		To indicate the e	nd of the	transaction set	and provide a	a count of the	transmitte	ed seg	ments	(including (S	Γ) and (SE
	(B)	Example: SI	E *97 *13	80001							
15.				DATA EL	EMENT SU	UMMARY					
16.	Ref.	Data									
	Des.	<u>Element</u>	Name				<u>Attr</u>	ibute	<u>s</u>		
	SE01	96	Number	r of Included	Segments		M	N0	1/10		
			Total nu	mber of segm	ents included	in a transaction	n set inc	ludin	g ST a	and SE segme	ents.
	SE02	329	Transac	ction Set Con	trol Number		М	ΑN	1/9		

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Exhibit D

C&S Wholesale Grocers **Trailer Pull Procedure**

- When the driver is assigned a door, the trailer is backed into the dock and the trailer air brake hose is disconnected.
- Driver will be required to disconnect from the trailer after backing into the door (where applicable).
- The driver delivers paperwork (BOL, packing list) to the transportation/receiving office.
- The trailer is unloaded and the dock door is closed.
- The transportation/receiving office gives the driver exit paperwork only after the trailer is completely unloaded and the dock door closed.
- Only after receiving his/her exit paperwork is the driver permitted to reconnect the air hose and pull the trailer from the dock.
- The driver is cleared by security to exit.

Failure to follow these procedures will result in the driver being permanently barred from delivering to any C&S distribution center

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PINWHEELED

1	2					
3	4					
5	6					
7	8					
9	10					
11	12					
13	14					
15	16					
17	18					
19	20					
21	22					
STRAIGHT						

1	2						
3	4						
5	6						
7	8						
9	10						
11	12						
13	14						
15	16						
17	18						
19	20						
21	22						
23	24						
25	26						
SIDEWAY CHEP / PE	SIDEWAYS ONLY CHEP / PECO / IGPS						

January 1, 2014

Exhibit E

Pallet Loading Diagrams

Please note – sideways pallets are ONLY acceptable when shipping CHEP, PECO, or IGPS 4-way pallets.

White wood pallets must be shipped either straight or pinwheeled.

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Non-Compliance Chargeback structure

C&S Inbound Safety & Quality requirements are separated into 5 High Level categories:

- Improper Paperwork
- Improper Palletization
- Product Issues
- Carrier Issues
- Bad Pallets

Under each of the High Level categories there are a number of sub-categories which further identify the required area of expected compliance. Associated chargeback's of \$150 are assessed at the High Level. If more than one sub-category violation is noted within a high level on a particular delivery, only one \$150 chargeback will be assessed. For example, if a load arrives without a scheduled appointment and the trailer is determined to be sub-standard, both sub-category infractions are listed under the category of Carrier Issues and the total chargeback would be \$150.

Please note that:

- Chargebacks for non-complying pallets will be assessed at a rate of \$20 per pallet.
- The chargeback for inbound damage is \$20 per PO.
- Chargebacks for closed coded product, for not scheduling appointments via Retailex and for shipments arriving without an ASN (EDI 856) will be assessed at \$150 per shipment

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Exhibit F Delivery Condition Report and Exit Pass

PO NUMBER	Shift:	Location:	0 Department:	_	Door Number:	Receiver	
Vendor: HAIN	Buyer Vendor #	AP Vend #	:		CARRIER:		
	PMENT - OPERATOR ACKNOWLEDGES T ALL LIABILTY FOR SAFE OPERATION OF		N TRAINED IN SAFE OPERATIC DRIVERS INITIALS :		QUIPMENT,		
	Improper Paperwork	<u>Improper I</u>	<u>Palletization</u>		Product Issues		<u>Carrier Issues</u>
	MISSING C&S PO NUMBER	MULTI ITEN	M ON PALLET W/O SLP SHT		SHORT DATED PROD: REFUSED Y	/ N	CARRIER NO SHOW
				U	PC		NO APPOINTMENT SCHEDULED
	MISSING # OF CARTONS SHIP				FREIGHT SHIFTED		LATE ARRIVAL > 30 MINS
		EXCESS P	RODUCT OVERHANG	PRODUCT COUNT DOES NOT MATC		CH	_SUBSTANDARD TRAILER CON
	MISSING CARRIER NAME	UPC		_ U	PC		IMPROPER TEMP :
		MIXED COI	DE DATES 1 PLT		SUBSTANDARD PACKAGING		
	MISSING SEAL # ON BOL	UPC		U	PC		EXCESS UNLOAD TIME
					NO UPC ON CASES		TRAILER NOT SEALED
	MISSING TALLY SHEET (RNDM WGT)	SIDEWAYS	S PALLETS	U	PC		REFUSED LOAD
					ODE DATED PRODUCT:		
	MISSING PACKING SLIPS		R BLOCK		ENCRYPTED PROD NONE		
	MULTIPLE POS ON 1 BOL	MULTIPLE	POS MIXED ON PALLET	UPC			
	SEAL# NOT MATCHING TRL SEAL#		MIXED THROUGH TRAILER				
		CROSS CC	ONTAM DUE TO CO-MINGLING	UPC			
Items on	Trailer Leaving	PALLET SECTION :		PALLET C	OUNT:	TIMES (HH:	MM)
	LOAD BARS	FLOOR LO	AD, PLACE X		WHITE	APPT:	
	HAND JACK	BROKEN T	OP OR BOTTOM BOARDS		CHEP BLUE	CHECK IN:	
	ELEC . JACK	BROKEN S	STRINGERS OR BLOCKS		PECO RED	DOCK IN:	
	OTHER PRODUCT	MORE THI	1 REPAIRED STRINGER		IGPS PLASTIC	DOCK OUT:	
	DAMAGED / REFUSED PRODUCT	CANT BEA	AR PROD WEIGHT		TOTAL		
	TOTAL # OF PALLETS LEAVING	TOTAL # 0	F BAD PALLETS				
	****	**** DRIVER MUST LEA	/E TRAILER DOORS OPEN FOI	R INSPECTIO	N BY SECURITY GUARD ******		
RECEIVER COM	MENT:						_
DRIVER COMME	NT:						_
DRIVERS NAME	:	DRIVER SIGNATURE			EXIT CODE		

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